



January 5, 2018

To Whom It May Concern,

Roscom believes that proper communication between our customers and suppliers is key for overall success. To that extent, we would like to inform you about the anticipated trucking issues that the economy will be facing in upcoming months. Due to key factors such as the tragic damages from hurricanes Harvey and Irma, the implementation of the federal electronic logging device mandate, combined with a shortage in supply will result in major delays and higher shipping costs. To avoid the anticipated delays and rise in shipping costs, we would like to work with you in determining the best solution. Our suggestion would be to allot a delivery window of 2-4 business days so that we can secure trucks at a lower rate if presented to us. This window means the order may arrive 2-4 business days sooner or later from the scheduled date the material was expected to be in house. We of course will target the projected date however with this shipping window this will help ensure unexpected downtimes and achieving the best possible rate. If there are specific days of the week shipments cannot arrive at your facility please let us know so we can plan accordingly.

For more information regarding these issues, please visit the news section of our website.

Sincerely,  
Jeffrey Lackman  
VP of Sales  
Roscom, Inc.



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